



Where do you sell your valves?

“Where do you sell your valves?” is a frequently asked question for those new to selling BI-TORQ® valve packages. The general answer is anywhere media (liquid or solid) needs to be conveyed or regulated in a piping system, or stored in a tank. That answer helps, but is quite general. We need to narrow that scope down to the industry level and add some sample series that you’ll find there to get a better idea.

- Oil & Gas **CH IS FL**
- Instrumentation & Controls **IS PN CH**
- Industrial Machinery **IS PN BY**
- General Manufacturing **IS BY FS PN BI CH**
- Utilities/Energy **IC IP IS PY**
- Building & Construction **IP IS BY**
- Chemicals, Plastics, & Rubber **FL FS IS**
- Food & Beverage **IS DM KG**
- Automotive **BY FL DM**
- HVAC **PN CH**
- Agriculture/Forestry **IS IP KG**
- Aerospace & Defense **FL IS BY CH**
- Government **BY CH BI PN FL FS**
- Biotechnology/Pharmaceuticals **IS FL CH**
- Commercial **BY FS CH IP**
- Transportation **BY FL FS**
- Paper, Printing & Textiles **IS KG**

For a list of specific companies that you may already be doing business with or to get a better idea of opportunities in your local area, please contact your BI-TORQ® representative for a joint sales call or to schedule a “lunch and learn.”



- IS** Stainless steel ball valves: 2-way & 3-way w/NPT, SW, sanitary, or flanged ends.
- BY** Cast iron butterfly valves: lug or wafer style w/EPDM, Buna, Viton, or TFE seats.
- IP** Brass ball valves: 2-way & 3-way w/ NPT ends; optional SS ball or lead free.
- IC** PVC & CPVC ball valves: 2-way & 3-way w/ NPT or SW ends; optional viton seals.
- PY** PVC & CPVC butterfly valves: lug or wafer style w/EPDM, Buna, or Viton seats.
- FL** Thermal shutoff assemblies: fire safe valves with automatic shutoff.
- DM** Spring return handles: “deadman” handles up to 830 in/lbs of torque.
- PN** Pneumatic actuators: Spring return or double acting; optional stainless bodies.
- BI** Electric actuators: Open/close or modulating service; optional spring return.
- CH** Customized hardware: mounting kits, stem extensions, lock-out kits, or linkage kits.
- FS** Automated fire safe products: stainless or carbon steel bodies w/NPT, SW, or flanged ends.
- KG** Knife gate valves: Wafer or lug style, stainless or cast iron bodies.